



PTSG

PREMIER TECHNICAL
SERVICES GROUP LTD

Niche Specialist Service Provider

FEATURED EMPLOYER

OUR STAFF

PRIVATE AND CONFIDENTIAL

PRATAP
PARTNERSHIP

“With the backing of Warburg Pincus and Macquarie Capital, the business has delivered year-on-year growth across the whole group.”

JOHN IRVINE **CHIEF FINANCIAL OFFICER**



- Joined PTSG in February 2023
- 20+ year career at General Electric and then a Private Equity owned business, with over 12 years as a CFO
- Worked in the UK, Japan, Australia and USA across manufacturing, financial services and technology businesses
- Extensive experience executing M&A transactions, integrations and carve outs
- Built strong, diverse teams across Controllership, FP&A, Tax & Treasury as well as Legal & Compliance

Thank you for exploring our brochure and the opportunities for a career with our team at PTSG. This is an exciting time for the business and Finance as we invest in scaling the function to catch up on the rapid growth of the last few years and prepare for future growth and acquisitions, with the backing of two major investors in Macquarie and Warburg Pincus. For those of you after an opportunity to be part of the transformation of financial processes and systems in a fast paced growth environment, we can offer a terrific challenge and attractive proposition to finance professionals at all stages of their careers.

After a global career that started out in a GE division near Manchester in 1999, I never thought I'd find myself at the other end of the M62 nearly 25 years later in Castleford. Going by the traffic some days, perhaps I took the shortcut going round the globe! Joking aside, I joined PTSG because of the unique opportunity to join a growing, PE-backed, entrepreneurial business with a strong customer offer, capacity to accelerate growth through further acquisitions, and to apply my experience to building a great finance function capable of supporting all that.

The most important part of building that function is, of course, you. I've been fortunate to work with many people and cultures around the world, so value the importance of building a diverse team of talents where everyone has a chance to learn and develop, our best people can progress with more responsibility, everyone's contributions are respected and we operate with the highest integrity. But I also have to highlight that if you join PTSG Finance right now, it's a function in transition so we're looking for people with resilience and perseverance, a desire to roll-up their sleeves and get stuck in, recognising that the way we do things today won't be the way we do them tomorrow but change takes time and patience!

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I do hope that whatever you may have heard about PTSG in the past, you'll consider the opportunity to join us today.



JOHN KEMP

DIRECTOR OF FINANCIAL CONTROL

- Joined PTSG in September 2022
- 18 year career history with broad range of experiences working in internal audit and senior finance positions within group functions
- Worked in large finance teams in the region including 2 Sisters Food Group, DB Cargo UK and EP UK Investments
- Trained with KPMG, qualifying ACA in 2008



“It will be demanding, hard work and will require a lot of ‘grit’, but from my perspective it will all be worth it as we can create a leading class finance team in a high growth business.”

I joined PTSG in September 2022, and whilst that does not seem long ago there has been a lot of change in the finance team with a real focus on scaling up the team, improving processes and outputs, and moving towards a one team approach. We have a real opportunity to make changes that will add value to the business and provide a leading class service that will facilitate future growth of PTSG.

Many people asked me why I decided to take the role at PTSG as it certainly is known to be very challenging! For me it was the opportunity to take a team on a transformation journey and using my experience from previous roles to improve the ways of working so that the PTSG finance team catches up with the tremendous business growth. I was also ready for a new challenge where I could make a real difference, add value and take the team on a journey to make PTSG Finance a great place to work.

My past experience leading large finance teams across accounting, controlling and transactional finance has shown me what good looks like and I am a firm believer that finance are not just the ‘bookkeepers’ but should be valued business partners. I will certainly be leading from the front

and rolling my sleeves up, it is certainly not my style to shy away from the hard work. I have a real focus on working as a team and supporting each other – *“none of us is as smart as all of us”*. I also have a passion for developing people and have a strong track record of promoting from within my teams and it always makes me proud to see ex-colleagues making successful careers, knowing I have played my part in it.

The majority of my career I have been locally based in Yorkshire, in fact my commute seems to get shorter with each role. Outside of work my wife and I seem to be running a taxi service for our three children – unfortunately it is unsociable hours and poor pay but I would not change it for the world!

As John Irvine notes, it is a function at the start of what we expect to be an incredible journey. It will be demanding, hard work and will require a lot of ‘grit’, but from my perspective it will all be worth it as we can create a leading class finance team in a high growth business. Sometimes, just as in life, the hard work all becomes worth it when you achieve the end goal! It is a really exciting time to join us on the journey and it will be fun along the way.

STEVE SLATER

GROUP CREDIT MANAGER

- Joined PTSG in September 2016
- 30 years in finance and credit control, with long term stints at ASD, FMG and Allianz Cornhill Insurance
- CICM Qualified



I have been through so much change during my seven years at PTSG. When I started there were c200 people and turnover c£25m, with a small team of Credit Controllers. During my time I have seen many acquisitions into the Group, huge business growth resulting in an expanding diverse ledger and an increasing Credit Control team.

Being in Credit Control is a demanding role with a high focus on cash collection and query resolution. I am in daily contact with many of the Operational Directors from our businesses, driving operational and invoicing improvements, to increase our cash collection for the Group. During my time I have been involved in many aspects of the business, some of which I never imagined when I started here, but all positive from a learning experience, I think! This is certainly a 'roll your sleeves up and get stuck in' role, with so many various opportunities.

The structure in the team has evolved over the years and I now have Credit Controllers, Senior Credit Controllers and Team Leaders in the team, which has helped with individual progression and development. This is a team where having the skills of self-motivation, resilience, pride, and determination are always advantageous, or working towards these as a development area. There is also a monthly cash collection bonus in place, which is a huge incentive for the team to achieve.

“I am very excited and motivated looking forward to future months as the Finance Department begins its transformation into a team that is equipped for future growth.”

I have a few people studying now in the team, whether that be a Credit Management route, or Team Leader development, and it is always encouraging to see the progression in people who are following their career paths.

I am very excited and motivated looking forward to future months as the Finance Department begins its transformation into a team that is equipped for future growth. This means a lot of change, but this will mean improving existing processes, so that is all positive in my mind! And if it helps improved collections then I'm all for that!

Away from work, I live with my husband of 8 years (25 years together!). When I get the time, I go to the gym (love my sport), and at weekends I enjoy the odd glass of wine or 3, in between pottering in my garden or out with friends and family.



JAMES GRAINGER

MANAGEMENT ACCOUNTANT

I've worked at PTSG for 16 months as a Management Accountant in the Access & Safety Division. This is my first role in industry, having previously worked at an accountancy practice in their audit division, however the supportive and friendly team at PTSG really helped me with the transition in roles and making me settle quickly.

Over the past year or so, the team in the Finance Department at PTSG has grown and is made up of a fantastic bunch of people who get stuck in, and that make it enjoyable to come to work. Combined with that is great new working environment in Castleford, including modern open plan office, pool table, lunch breakout area etc.

In the past 6 months, clear plans for fixing the recent historical issues in the department have been drawn up, agreed and communicated to us. This plan is resulting in huge change being made in the Finance Department, with the aim to make the Finance Department much more effective for a group the size that PTSG has grown to. There is currently a real momentum with implementing this plan/change, and there is an eagerness and determination to make the change succeed. This plan/change is being delivered both by our internal Finance Team, along with a specialist external team who are creating new processes and systems for us to adopt in the coming months.

Due to the change that is happening and that I am getting immersed into, it is currently a really exciting and positively challenging time to be part of the PTSG Finance Department, and one that is allowing me to experience new challenges and develop my own personal skills and experience. In the coming months, I'm looking forward to looking back at the change that I'm sure we will have achieved, with a sense of pride for being part of the transformation journey and the great progress that we have made.

JACK WEBSTER

CREDIT CONTROL TEAM LEADER

My name is Jack Webster, My current role in the business is Credit Control Team Leader.

I joined the business in November 2019 as a Credit Controller, throughout the 3.5 years I have worked in the business I have earned two promotions from Credit Controller, to Senior to Team Leader.

PTSG have fully supported me through the transition in roles in the workplace and have supported me in a training course completed through a company called Riverside, which I am over half way through complete.

PTSG Credit Control is a challenging role but an enjoyable role, due to the size of the business there are many aspects of the job role to learn as well as the learn the people, with so many locations around the country, there are many names and faces to interact with. The role allows you to visit other offices where required and meet others face to face, alongside the social events that the company organise including the Race Day at Pontefract Race Course and the Christmas Party recently at The Royal Armouries in Leeds.

The finance function has been ever changing during my tenure but during the first 6 months of 2023 I have seen lots of positive change and look forward to what the next 6 months bring. The breakout area we have downstairs allows for both great.

For any potential candidates joining the business I would say that the job is full on, it's a busy job with always lots to do and lots going on but there is a large pool of great people working for the finance function that will always support you.





BEN BEECHER

ACCOUNTS ASSISTANT

staff staying at their desks or leaving the building, most people end up congregating together in a relaxed environment at lunch and switching off from work for a while. It feels vastly different from a lot of offices I have worked at. The races in summer are a big highlight for myself, having most the business in one spot enjoying the sun and the racing is a great experience.

Regarding work, it can be fast paced and challenging at times, but very rewarding. When I started, I didn't have a great deal of experience in many roles outside accounts admin. However, within only a few months I had seen many different aspects of finance I would never have seen otherwise. From purchase ledger to sales ledger, accrued income and more. This has brought me great experience and will only benefit me in the future, meaning I don't rigidly fit into one job type, but enables me to be more flexible.

There is a lot to be learned from the many talented people at PTSG, having an attitude geared towards idea sharing will help you gleam all you can from those you work alongside.

The finance department is night and day different to when I started. Especially since the start of the year, the attitude towards positive change is really encouraging to see. It feels like there is clear focus and strategy on how to improve going forward. The team we have currently is the best we've ever had, a group of forward thinking and talented people. Things have been gradually improving and I'm excited for what's to come.

I'm excited to see what processes are implemented throughout this year, as there are many plans in place to implement them to improve our day to day work. This would mean less repeated, manual work and more automation with the help of systems which will revolutionise how we work.

If you are considering a job in finance without monotony, with new challenges that offer a chance to learn, alongside people who are easy and reliable to work with, PTSG will support your career and allow you to reach your goals – whatever they may be within finance.

PTSG have been very kindly funding my ACCA studies which has been a great help in progressing my career within the finance team, providing opportunities I wouldn't have otherwise had ahead of me. I joined with the intent of taking the next step in my career, PTSG have enabled me to progress from the work in my day to day and my studies in my own time.

The culture and atmosphere at PTSG is a very positive and friendly one. It feels professional but also relaxed. There is a great mix of people and backgrounds, resulting in quite a diverse team. The office is rarely quiet and there is always light-hearted conversation to be heard in the background.

Being fortunate enough to have a well-equipped breakout room is a real bonus, with a pool table, Xbox, TV, comfortable seating, coffee machine, board games and sound system. Instead of

MATT AHMAD

GROUP TREASURER

I have been in the company for the past three months and from my experience, I feel that it is a very exciting time to join the company. There is a new management team which is pushing positive change through the company and it's a rare opportunity to be a change agent.

The management team is very open and try to know every employee individually and make effort to provide growth opportunities.

The colleagues are welcoming, warm, and friendly and there are social events such as Pontefract racing events and other company events.

The location is excellent, you have Xcape close by providing, a good variety of restaurant for lunch and shopping. It is very close to the motorway and a train station, making commute easy.



MAJELLA MCCOLGAN MANAGEMENT ACCOUNTANT

I started at PTSG on 01/09/2015, almost 8 years ago now. The People – the staff at PTSG are very friendly and the atmosphere in the office is always lovely. Whether it is your finance colleagues or the operations teams everyone is willing to help and support where needed. I receive study support towards my CIMA qualification alongside mentorship by other colleagues which is great

As I have recently changed roles I am excited to learn and develop while progressing my career. I am looking forward to taking on some new challenges within the installs division. The finance structure has become more defined this year to follow the business growth. Specialist roles have been introduced which have brought great knowledge into the finance function. PTSG is a fast paced, hard working environment. The support and care across the entire function is brilliant, it's a great place to learn and there is potential to progress in many different areas.



LAUREN MALLINSON GROUP ACCOUNTANT



I started at PTSG in February 2023, and felt part of the team instantly. The finance team are really working towards a better future at PTSG, with full support all round. My most enjoyable part is the morale within the finance team. The environment is high spirit and positive energy, there is a good balance between work mode and few moments relaxing, joining in on the office conversations. With having two young children, work/life balance is very important to me and PTSG supports me with this, understanding and accommodating.

The finance function begun changing in March 23, improving processes, policies and implementing new systems. I am looking forward to being a part of this journey over the next 6 months to a year and hopefully contributing to the change. For individuals looking at joining PTSG, I would say if you enjoy a challenge and embrace change (as I do) PTSG is great place to work. You will be fully supported in any positive change made!

SAVILLE GOREBOOTH CREDIT CONTROLLER



PTSG is a robust, fast-paced business offering a niche specialism to its clients; this means it has had fantastic growth in its sector, creating routes of progression and variety in the role. You will face challenges daily as the business is constantly adapting and developing its technology, processes, and procedures to ensure the company is composed for the future. This brings plenty of opportunities and good experience. I am currently looking at undertaking a Level 2 CICM Qualification and know I will be supported because PTSG supports colleagues looking to better themselves in their role. I look forward to furthering my career here, and if you're thinking of joining the group, I would recommend it.

CHRISTOS ARGYROPOULOS **GROUP FINANCIAL ACCOUNTING MANAGER**

I joined PTSG in October 2022, and can honestly say there has not been a dull day since joining. The business is moving very fast, particularly the finance function, which has gone through a lot of change recently and continues to do so. This is reflected both in the increased quality and diversity of the team, and also the implementation of new systems, policies and processes to bring the function up to speed and lay the right foundations to support the continued growth of the business.

It has certainly been challenging at times, but it has also provided a great variety of projects to work on, great development opportunities professionally and personally, and great exposure to senior stakeholders in the business. For anyone considering joining, I would say they should be prepared to take on a challenge, but at the same time they can look forward to making a meaningful contribution to an exciting business and drive real change in the function.



CLAIRE WILKS **GROUP CREDIT CONTROL TEAM LEADER**

I've been working here for two years so far and I'm still loving it.

I work as the Group Credit Control Team Leader and handle my own ledger as well as supporting the team and implementing process improvements. Over the past year, I have seen the finance function go from strength to strength and I'm thrilled to be part of the departments journey that will see us transform for the future.

PTSG has provided me with different opportunities for development and have supported me through an apprenticeship to further my studies.

For anyone looking to join our team I would say there is never a dull day and the people are friendly, supportive and we celebrate our successes!!



DEBOLINA SAHA **ASSISTANT ACCOUNTANT**

I have worked at PTSG since June last year and love being part of a versatile and multicultural team with supportive seniors and colleagues. Since I started I have had enormous professional support and continued guidance and the dynamic daily working environment has vastly improved my ability to deliver challenging and time critical tasks. My confidence has nurtured the zeal for continuous self-improvement and excellence.

The company is presently undergoing extensive restructuring. Many new team members with vast experience and excellent skills globally have joined the team making the performance even better and the work more exciting. I am looking forward to continued support for my professional development and academic mentoring/exam fees support for ACCA finals.

There are lots of opportunities to learn in PTSG's dynamic multicultural environment, improve complex management skills and the lovely and supportive team would make working here very appealing for someone looking for a change.

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